

WHO IS JEFFERSON LE?

Personal Statement

My name is Jefferson Le, I am studying Apparel, Merchandising, and Design at Iowa State University. As an extrovert who can adapt to their surroundings, I chose to use my knowledge in Apparel and merchandising achieve my ambition, which is to one day be at the top of my field. I aspire to study as much as possible while on my quest.

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- Website: https://jle172.wixsite.com/jefferson
- Instagram: https://www.instagram.com/_jeffersonle/



TARGET MARKET

AGE: 15-25 years old

Gender: Male

Location: Large Cities (New York City, Los

Angeles, Chicago, Tokyo)

Salary: \$25,000- \$40,000

Hobbies: Skating, BMX, Filming, Art, Music

Stores: Thrift Stores, Pop-up shops, Skate

Shops, Zumiez

Young adults who grew up in the city but admire the outdoors as well. Young spirted individuals who take advantage of their youth and likes to explore what the world has to offer.

Color Chips



Shadow Green

Leaf Green

Tree Green

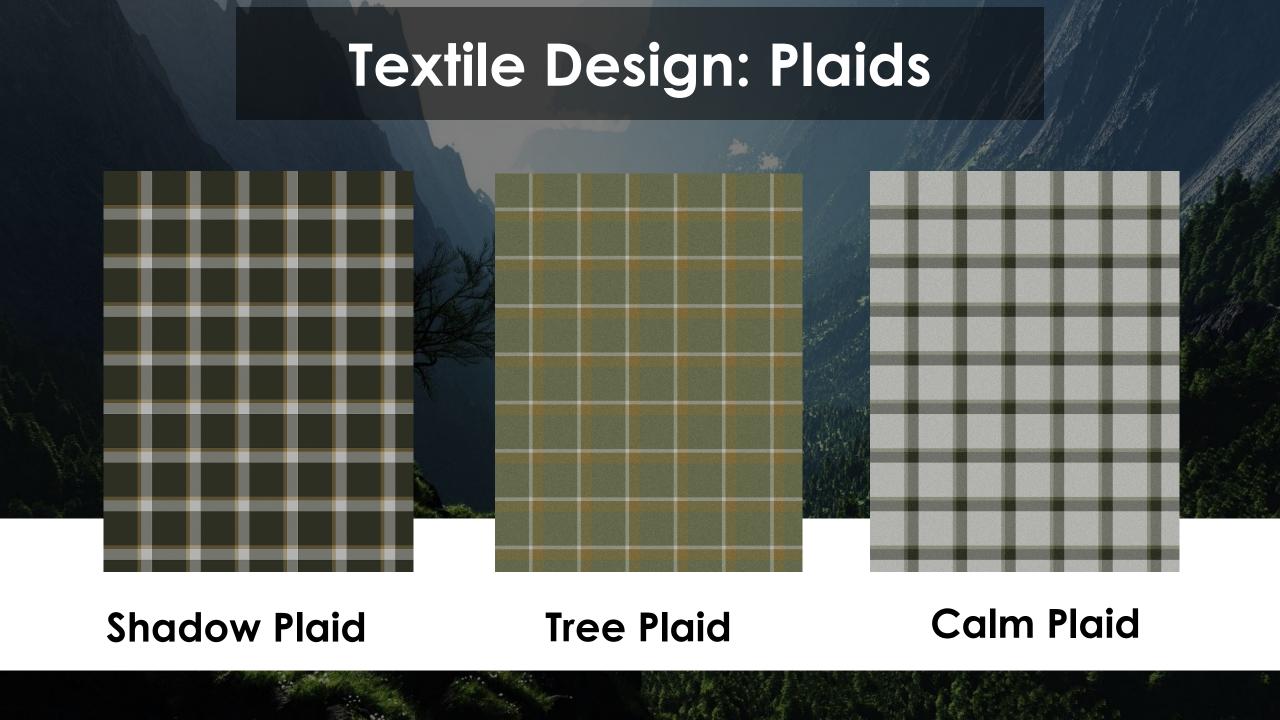
Calm White

Wicker Brown













ORIGINAL GARMENTS







Technical Sketch B&W





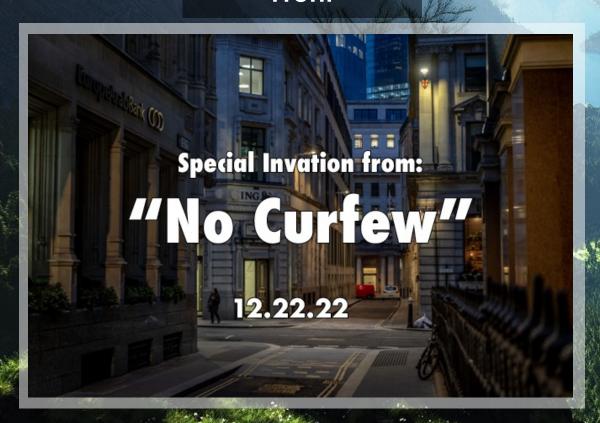


Cloudy Skies

Promotional Postcard

Front





You have been invited to a highly exclusive pop up shop hosted by

"No Curfew"

Come shop and take a close look at their newest collection

"Mountain View"

when & where:
December 22, 2022
12:00am- 3:00am
1600 6th AveDes Moines, IA 50314

Place Postage Here



Promotional Postcard

- -This post card was created to invite a select number of locals in Des Moines to a pop-up shop hosted by the brand "No Curfew".
- -The event will occur on December 22, 2022, at 12:00am (Midnight).
- -The collection "Mountain View" will match perfectly with the cold weather theme.
- -The event starts midnight and ends at 3:00am because that is around the same time the artist would be working on his designs.
- -Attendees will get a experience the "No Curfew" aesthetic



Crew Neck Sweater

By: Jefferson Le



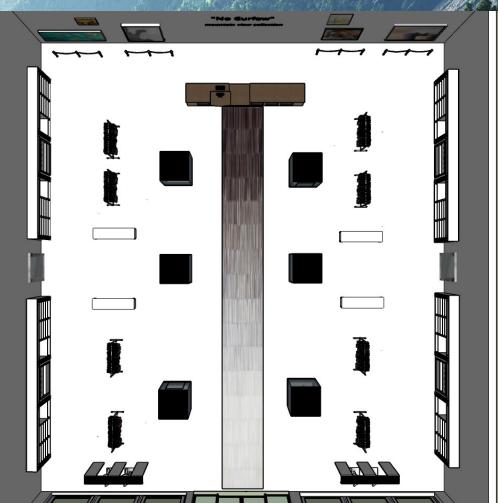
Piece Goods		Description	Color	Yield		Cost Per Unit		Total Cost	
	Burlington Cotton Sheeting		White		2.25		\$1.75		\$3.94
	Si	wift Interfacing	White		0.34		\$0.50		\$0.17
			*	1/4		Total Piec	e Goods		\$4.11
Findings	Source	Description	Color	Yield		Cost Per Unit		Total Cost	
	C&C	T-60	White		22		\$0.02		\$0.44
	C&C	T-40	White		100		\$0.01		\$1.00
	US Emroider	Flag Label	White		1		\$0.10		\$0.10
	US Emroider	Strip Label	White		1		\$0.50		\$0.50
	5. 7					Total	Findings		\$2.04
Direct Labor	Activity	SAM				Rate		Total Cost	
	Cutting				0.45	5	\$10		\$4.50
	Sewing				1.5		\$8		\$17
	Pressing				0.15		\$8		\$1.20
	Inspection				0.1		\$8		\$0.80
						Total Dire	ct Labor		\$18.50
Overhead	Activity	Unit				Cost Per Unit	The state of	Total Cost	
	Processes				1	2	\$2		\$2
		· ·				Total O	verhead		\$2
hipping and Packaging	Item			Yield		Cost Per Unit		Total Cost	
	Box				1		\$1		\$:
	Plastic Bag				1		\$0.02		\$0.02
	Hangtag				1		\$0.02		\$0.02
	Mailing Lable				1		\$0.01		\$0.03
	ape				1		\$0.03		\$0.03
					Т	Total Shipping & Pa	ckaging:		\$1.08
Profit Analysis	Total Cost:								\$27.73
	Net Profit:								\$13.8
	Selling Price:								\$42
Market Analysis	Brand	Product Name						Price	4000
	Champion	POWERBLEND FLEECE CREW, C LOGO						1.000	\$30
	Shein	Solid Round Neck Sweatshirt							\$9
	Lululemon	Perfectly Oversized Cropped Crew							\$49
	Nike	Nike Sportswear Club Fleece							\$50
	Adidas	adidas Trefoil Linear Crew Neck Sweatshirt							\$41.92
	Pac Sun	PacSun Natural Vintage Wash Crew Neck Sweatshirt							\$24.97
	Primitive	Tournament Fleece Crewneck							\$65.00
	Trasher	Thrasher Gonz Logo Brown Crew Neck Sweatshirt							\$49.95
	Calvin Klein	Relaxed Fit Standard Logo Crewneck Sweatshirt							\$49.99
									4
	Ralph Lauren	Cotton-Blend-Fleece S	Sweatshirt						\$45

RETAIL SPACE: FRONT

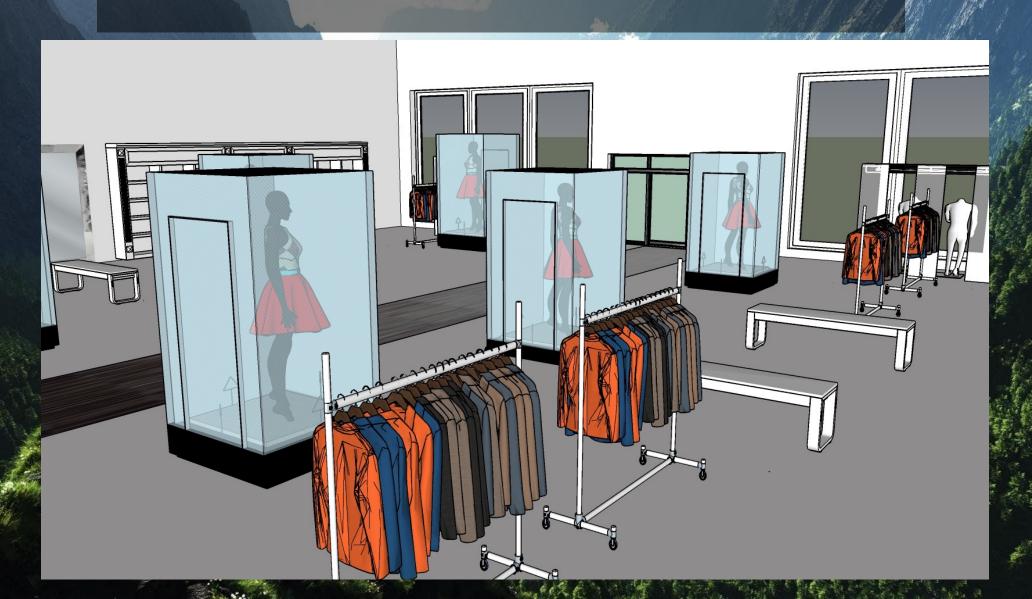


TOP VIEW

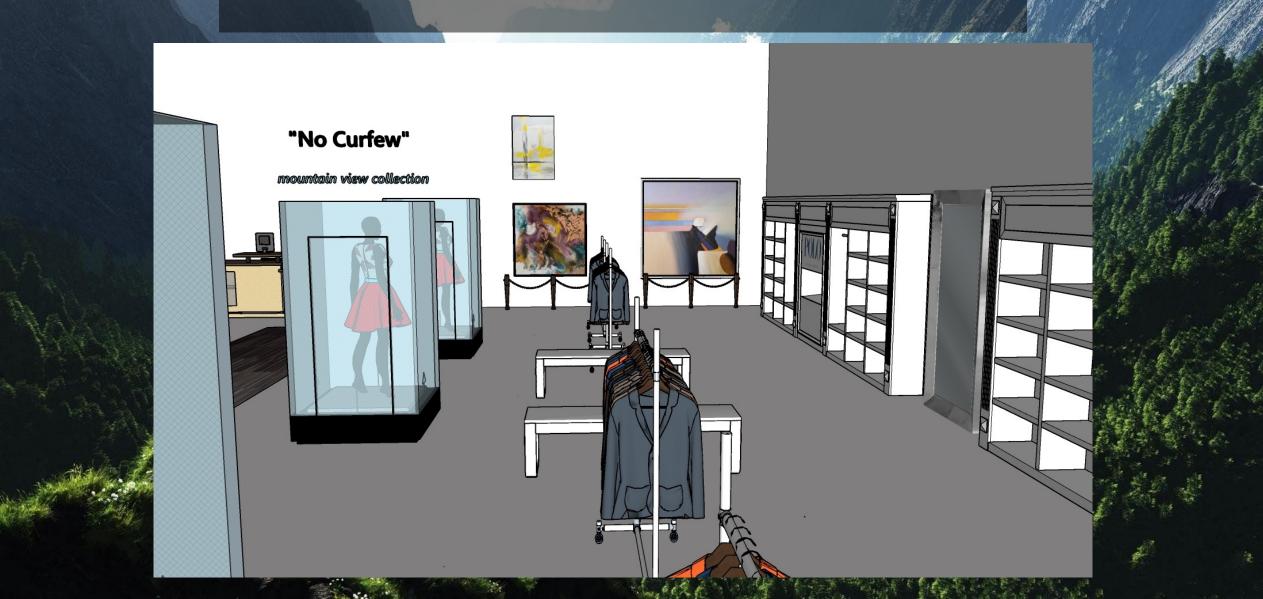




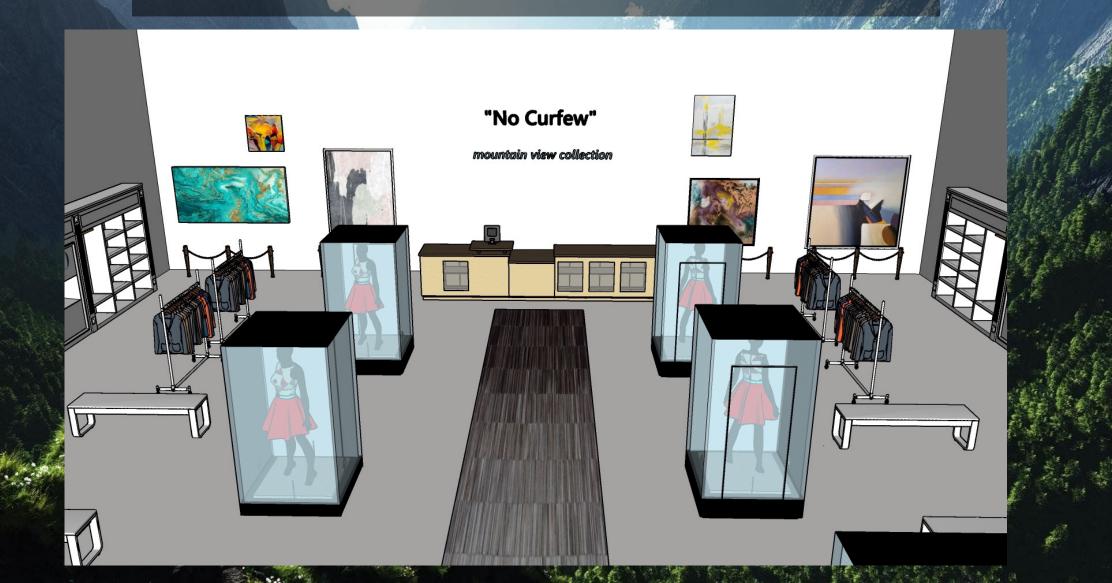
INTERIOR







INTERIOR



"No Curfew": Mountain View Collection.

The Mountain View Collection tells a story of a city boy fell in love with the aspects of Nature.

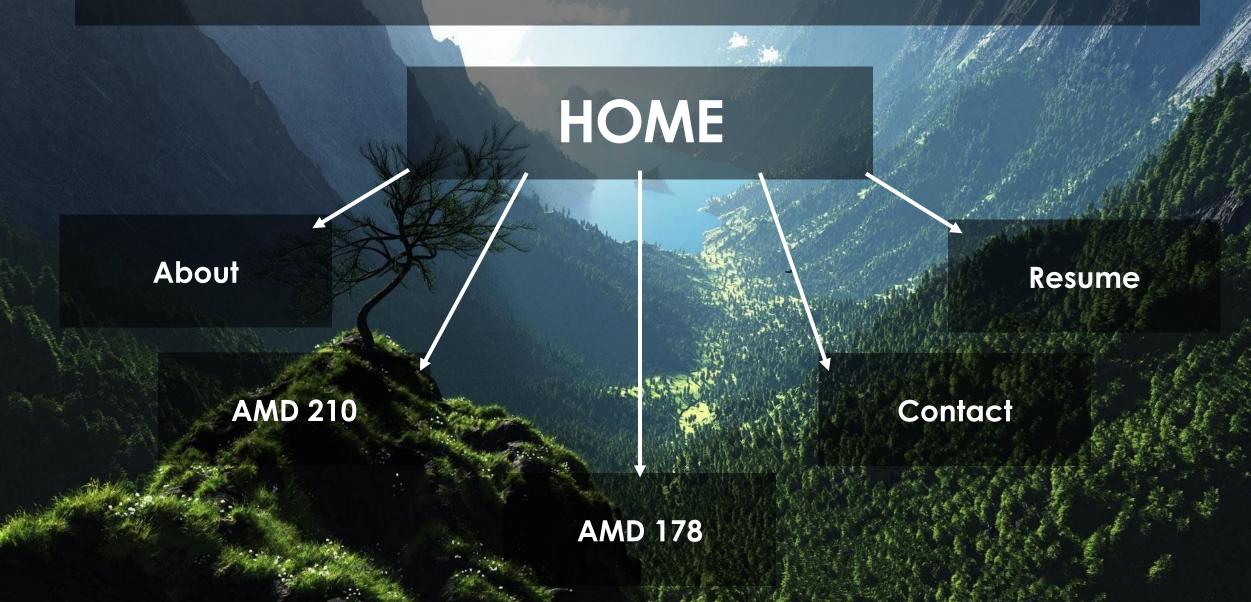
My collection is for young adults who grew up in large cities but learned to fall in love with the outdoors. They make an average salary of \$25,000- \$40,000 a year.

The top is made of soft cotton-polyester blend fleece that's resistant to shrinking and pilling. Meanwhile the bottoms are made of cotton-synthetic blends.

Developing cost: \$30- \$40, Retail Price: \$65-\$95

My brand "No Curfew" will have its first ever pop-up shop December 22, 2022. Location: 1600 6th Ave Des Moines, IA 50314. Starts at 12:00am and ends at 3:00am.

https://jle172.wixsite.com/jefferson



WORK CITED

https://wallpaperaccess.com/mountain

https://www.besthdwallpaper.com/mountains/snowy-mountain-dt_en-US-

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1&nl=coronavirus-

briefing®i_id=81262306&segment_id=22674&te=1&user_id=70ce7eb22f8

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